Choosing the Right Data Center Provider

5 QUESTIONS TO CONSIDER:

1 Is the data center conveniently located?

FairPoint offers flexibility to meet the needs of any organization. With more than 380 network access points across northern New England, we can easily work with our customers to meet their specific requirements at a location that is most convenient for them.

2 Is the data center reliable?

FairPoint's data centers employ state-of-the-art environmental controls to maintain proper temperature at all times while battery and generator backup systems ensure the facility stays up and running – even in the harshest of weather conditions.

3 Is the data center physically secure?

FairPoint facilities are monitored 24/7 and protected by multiple layers of physical security. Smoke detection, fire suppression, water detection and key card access systems ensure the safety of the facility and your data.

4 Does the data center offer scalable, cost-effective solutions to meet your changing business needs?

Manage the cost of housing and protecting mission-critical systems without incurring construction and other capital expenses to build new IT facilities or expand your current space. With FairPoint, you can license a half rack, full rack or cage with a predictable monthly fee. The ability to pay-as-you-grow lets companies scale when their needs change, enabling them to respond rapidly to changing business requirements.

5 Does the data center have access to high-speed network services?

FairPoint data centers are connected to the largest Ethernet network in northern New England. As a bandwidth service provider, FairPoint can create attractively packaged and priced Data Center Services that include high-speed network connectivity of up to 1 Gbps at the data center – and at customer locations.

3 REASONS TO CONSIDER DATA CENTER COLOCATION:

Primary or Secondary Data Center Site

Provides an off-site, physically secure space for IT equipment as a primary or secondary data center.
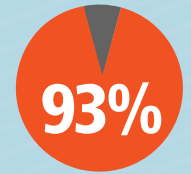
Disaster Recovery and Business Continuity Planning

Data center colocation is an essential part of an effective business continuity / disaster recovery strategy.

Remote Hands

On-site professionals to reboot servers, replace hardware, swap cabling and more.

1 in 3 companies have **declared a disaster** in the past five years

Forrester/Disaster Recovery Journal, November 2013, Global Disaster Recovery Preparedness

93% of companies that lost their data center for 10 days or more filed for **bankruptcy within 1 year**

National Archives and Records Administration

Yearly average cost of **downtime** for businesses:

small
$25,806
medium
$880,600
large
$2,712,000

Aberdeen Group, February 2012

For data center colocation services that allow you to address your remote storage, off-site IT and disaster recovery requirements, call the people you trust at **FairPoint Communications – Data Center Services.**

fairpoint.com/businessclassdatacenter

Fair Point communications