

Understanding Data Center Services

What if we run out of server space?

Will data center colocation services help keep my business up and running?

What if we lose our customer's purchasing history?

Are we outgrowing our IT capabilities?

What if a blizzard closes us for a week?

Who's supporting my IT systems?



Businesses like yours look to Data Center Services to answer questions just like these every day.

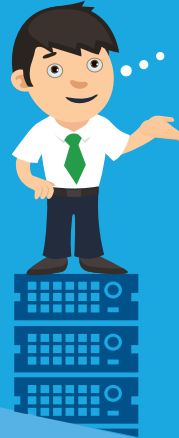
How can I get started?

For data center colocation services that allow you to address your remote storage, off-site IT and disaster recovery requirements, call the people you trust at FairPoint Communications – Data Center Services.



www.FairPoint.com/mydatacenter

What are the advantages of using a data center?



Businesses enjoy a cost savings of up to **70%** with data center colocation¹

What services are right for my business?



Data Center Colocation

Provides cost-effective, pay-as-you-grow, physically-secure space for your IT equipment.



Disaster Recovery

Data center colocation can be an essential part of an effective strategy to keep your business up and running.



Remote Hands

On-site professionals to reboot servers, replace hardware, swap cabling and more.

93%

of companies go out of business within 5 years once they suffer a significant data loss²



Growth

As your business grows, you can easily scale to meet your IT requirements.



Flexibility

A trusted service provider with experience that will work with you to design the right solution.



Cost-efficiency

Data center services are a fraction of the cost of building out new data center facilities.

What should I look for in a data center partner?



Security and Availability

Your data center can offer an extremely secure facility with redundant emergency measures for business continuity.



Certified and Professionally Maintained

Make sure the data center facility is professionally maintained and meets the appropriate compliance requirements.



Network Access

Verify that the data center has redundant high-speed fiber connections to ensure network availability.

