

# Data Center Services

**Cost-Effective Data Center Services** – Market expansion, business growth, disaster recovery requirements and IT consolidation are driving organizations' needs for physically secure, reliable data center services. Traditionally, organizations have addressed their growing IT requirements by expanding existing on-premises data centers or building new ones – capex-intensive undertakings with long-delayed or unfulfilled returns on investment.

FairPoint Communications offers a cost-effective solution – physically secure, scalable data center space for computing, storage, and disaster recovery needs. Connected to the largest Ethernet network in northern New England, FairPoint's Data Center Colocation Services are a complete turnkey solution for organizations looking for greater operational flexibility, efficiency, and business continuity.

## Reliable. Responsive. Convenient.

Today's IT environments leverage technologies, such as virtualization, to optimize server utilization levels and achieve greater operational efficiencies. FairPoint's physically secure data center environment provides an added layer of convenience, flexibility and cost-efficiency, enabling organizations to focus on their core business activities.



### Cost Effective

Manage the cost of housing and protecting mission-critical systems without incurring construction or excess staffing costs. Licensed space with a monthly fee, making it easier to manage, predict and scale your IT budget as the size and needs of your operation change.



### Scalable

Pay as you grow – from services as small as a half-rack to large cages – and scale capacity as needed.



### Secure Environment

FairPoint maintains exceptionally high physical security standards while ensuring 24x7 access for customers. Our data centers incorporate multiple security and safety measures, including round-the-clock video camera monitoring, keycard access, and state-of-the-art smoke detection and fire suppression.



### Reliable

FairPoint customer data centers are strictly controlled environments with resilient power and cooling, backed by FairPoint's highly available redundant subsystems – backup generators, cooling units, power feeds, and UPS – and state-of-the-art fiber network for customer business continuity.



### Fast to Market

Why wait for construction? FairPoint data center rack space is available today. We will be rolling out remote hands and managed services in certain locations to help customers deploy quickly and maintain their equipment cost-effectively.



### A Trusted Provider

Since 2008, FairPoint has invested an average of more than \$1 million per week in communications infrastructure and technology to upgrade its northern New England network, including expansion of the largest Ethernet network in the region. We work closely with business, government, and educational organizations to support their IT infrastructure and communications requirements.



Call your FairPoint Communications sales representative, or visit [FairPoint.com](http://FairPoint.com) to learn more